

# Scale your hiring. Not your overhead.

Boutique by design. Every engagement is led by a dedicated Client Delivery Lead managing just 3–4 clients — no handoffs, no coordinators, and about a third of the cost of building equivalent internal capacity.

*“After moving to PartnerHire, we filled 12 roles in six months at about one-third less cost than our previous recruiting firm.”*

Tom B., VP Operations · Mid-Market Technology Company, New York

## Month-to-month.

No long-term contracts. Scale up, pause, or stop as hiring needs change.

## Senior-led, always.

Every Client Delivery Lead is an experienced recruiting professional.

## 3:1 client ratio.

Your Delivery Lead manages only 3–4 clients at one time, giving you the focus you deserve.

Technology · Telecom & Infrastructure · Defense & Government · Finance · Professional Services

**60+**

Years combined experience

**3**

Candidates to generate offer

**25+**

Clients served to date

**~40%**

Cost savings vs. traditional agency

## WHO YOU'LL WORK WITH

**Jeff Packard** Founder & CEO

20 years leading consulting teams at NTT DATA, Accenture, and KPMG.

**Ian Bobbitt** Head of Client Delivery

Runs day-to-day execution across every client engagement.

# Three ways to work with us.

Every model includes a dedicated Client Delivery Lead. Choose the structure that fits how you hire and what your budget allows.

01

## PartnerHire

*Embedded Recruiting Team*

**\$7,500 / month**

*Month-to-month. All tools included.*

- Dedicated Client Delivery Lead
- Full lifecycle, intake to offer
- First submissions in 3 days
- 90-day placement guarantee
- No long-term contract
- Weekly pipeline reporting
- Optional branded career page

### BEST FOR

Ongoing or volume hiring, and companies looking to replace agency spend.

02

## DirectHire

*Full Lifecycle, Per Placement*

**10–15% first-year salary**

*No upfront cost. Pay only on hire.*

- Zero upfront cost
- Pay only when you hire
- First submissions in 5–7 days
- Full lifecycle, sourcing to offer
- Comp benchmarking included
- 90-day placement guarantee

### BEST FOR

A high-priority single hire or specialized role. Good for testing the model.

03

## SourceHire

*Sourcing & Screening Only*

**\$500 to start / \$3,000 on hire**

*Flat fee. No percentage.*

- 3–5 recruiter-screened candidates
- Candidate summaries + fit notes
- Salary expectations verified
- AI-sourced, human-reviewed
- Delivery in 7 business days
- No ongoing commitment

### BEST FOR

Fast pipeline build or teams that need recruiter bandwidth without a retainer.

## GET STARTED

# Three steps to your first submission.

### 1 Schedule a call

Book at [bizfirst.net/contact](https://bizfirst.net/contact). We come prepared with examples from your sector.

### 2 Get a firm quote

Most clients get pricing within 24 hours. No commitment required.

### 3 Start your search

Kickoff in 1–2 business days. First submissions in 3–7 days depending on engagement model.

## Ready to connect?

Call: +1 703 940 0909

Email: [sales@bizfirst.net](mailto:sales@bizfirst.net)